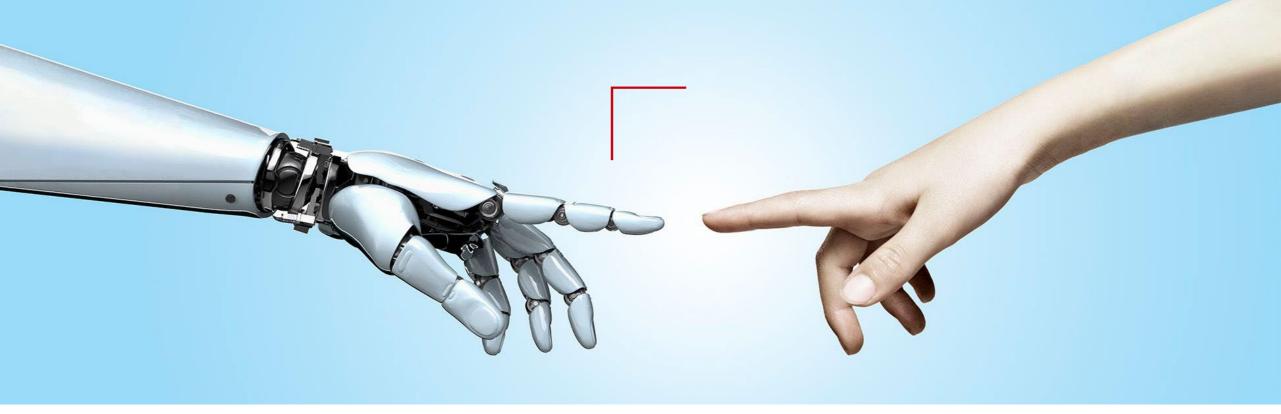
Huawei Smart Education Solutions Overview





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Trends and Challenges

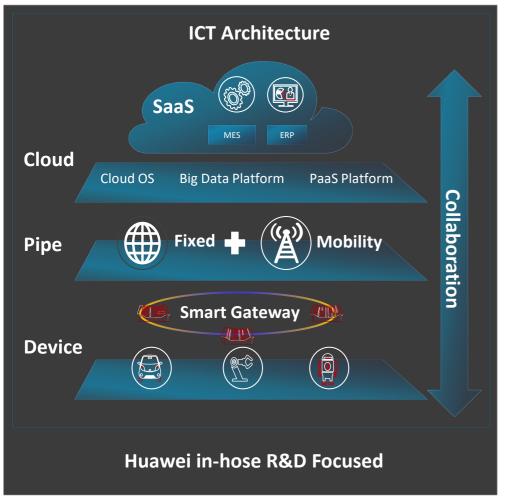


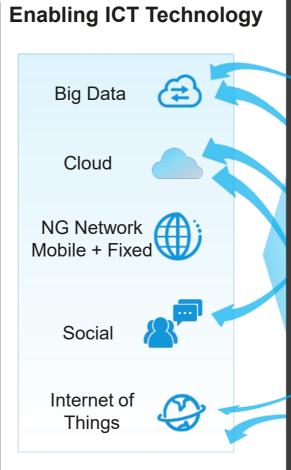
Huawei Smart Education Solutions

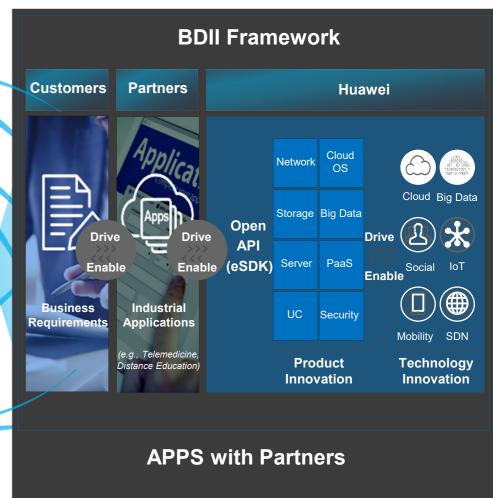


Successful Stories

Top 10 Higher Education Business & Technology Trends







Source: Gartner (December 2020)

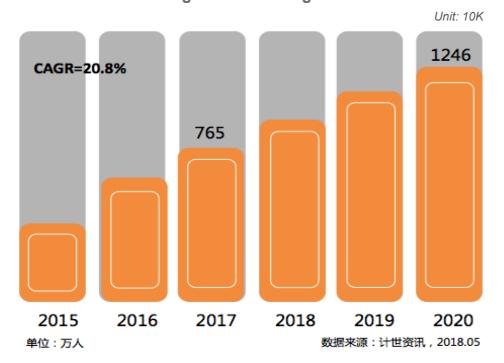


Digital economy development is faced with talent shortage

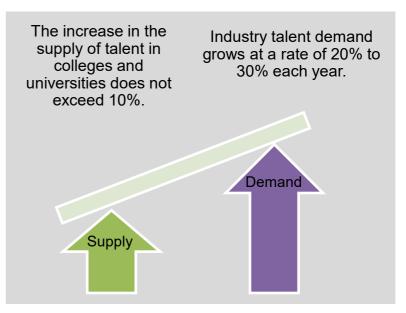
With the further advancement of digital transformation, the demand for digital talent is increasing rapidly in various industries. **Talent shortage** has become a key factor affecting the development of the digital economy.

Digital talent refers to talent with ICT expertise and ICT complementary skills. It is a skill force for the development of **big data**, **AI**, **Internet+**, and **intelligent manufacturing**.

Growing demand for digital talent



Growing gap in digital talent



Data source: ICT Talent Ecosystem White Paper (2018)



Education institutions' Sudden Move to Digital -Problem of Disconnected Teaching Process Data

Live Streaming Conferencing Tool Teaching Task Accomplished



- All live sessions are not linked to:
 - Course
 - Teacher
 - Class
 - Students
- No student participation data available during the live sessions
- No effective class, student and teaching management





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Trends and Challenges



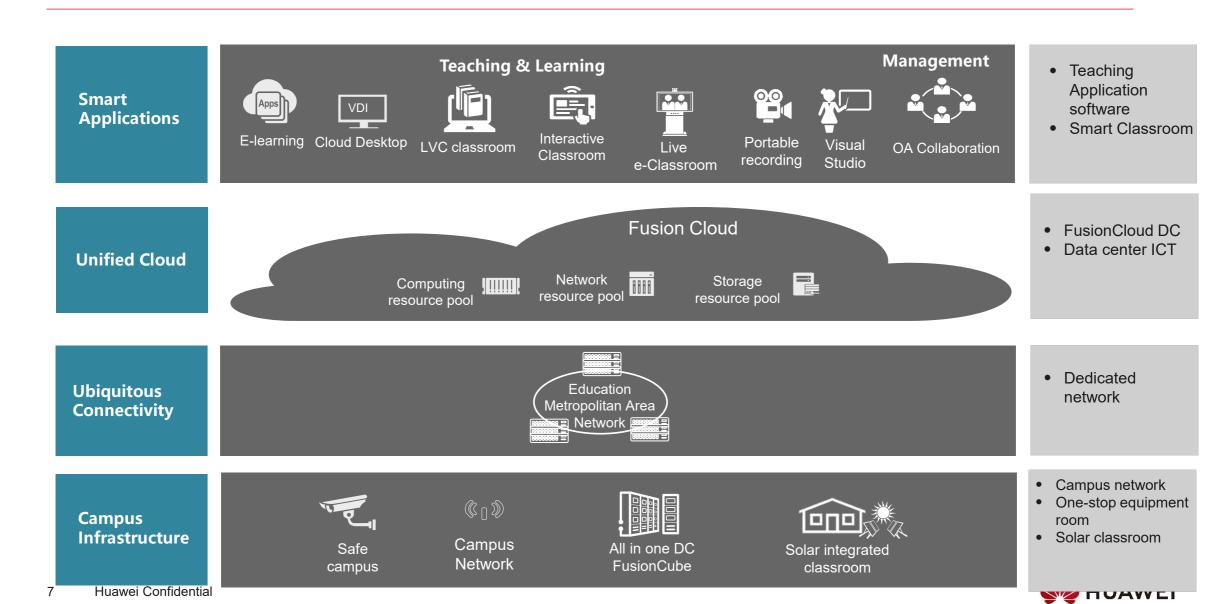
Huawei Smart Education Solutions



Successful Stories



Smart Education Solutions



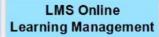
Huawei Cloud - Ecosystem for Education

Digital Education Solution

TMS Online Training Mgmt



- Course Mamt
- Schedule Mamt
- **Enrolment Mgmt**
- Lecture Mgmt
- Student Mamt
- **Facility Mgmt**
- **Evaluation Mamt**
- Billing & Payment





- E-Courseware
- E-Schoolbag
- E-Library
- E-Homework
- E-Classroom
- Resource Mgmt
- Knowledge Mgmt

Interactive Video Learning and Hybrid Education



- Interactive Video
- Video recording
- Web RTC + CDN
- OMO hybrid education
- Remote Education with IdeaHub + Cloud Meeting
- 1:1/1:N

Hand on LAB **Practical Training**



- Professional ICT Courses & Training
- ICT LAB
- ICT Practice
- ICT Exam & Certificate

Immersive Education



- AR/VR Immersive Classroom
- Virtual Lab
- STEM
- 3D Courseware
- 3D Portal of the school website
- Virtual campus

AI-Assisted Campus & **Dormitory Mgmt**



Al Proctoring

Online Exam &



- Detect of Epidemic & Temperature
- Face Recognition
- OCR(image recognition)
- Vision & Behavior Analysis
- Al attendance

- Online Exam Al Proctoring
- Auto-Scoring





























Ulearning

ROOTCLOUD

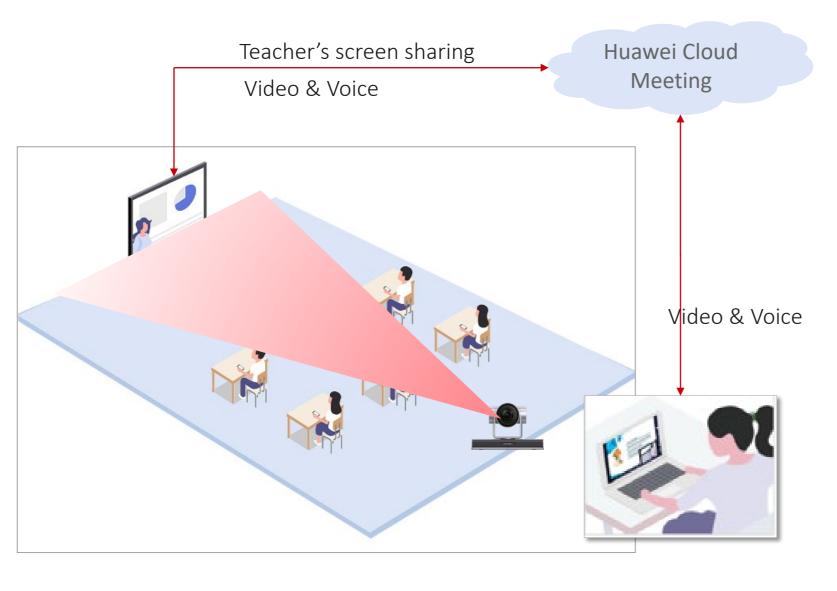








Point Sol: HUAWEI Ideahub + Cloud Meeting + Ulearning LMS



Live Virtual Classroom Teaching

ULearning LMS:

- Classroom/student management
- Class interactive tools
- · Class presentation resources
- Class performance report

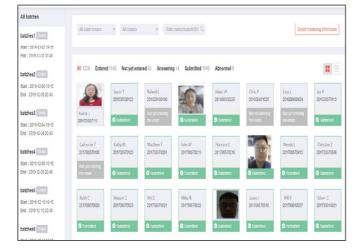
HUAWEI IdeaHub + Cloud Meeting

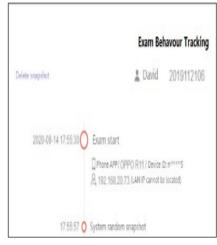
- · Video-conferencing
- · Screen sharing
- Multi-location real-time interaction
- · Two-way interaction
- · Classroom recording



Smart Exam: Online Exam - Whole process management & Al Proctor with anti-cheating mechanism







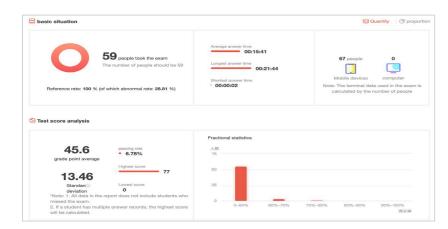


Oral English Evaluation

Exam Monitoring Station

IP & device tracking

Face verification





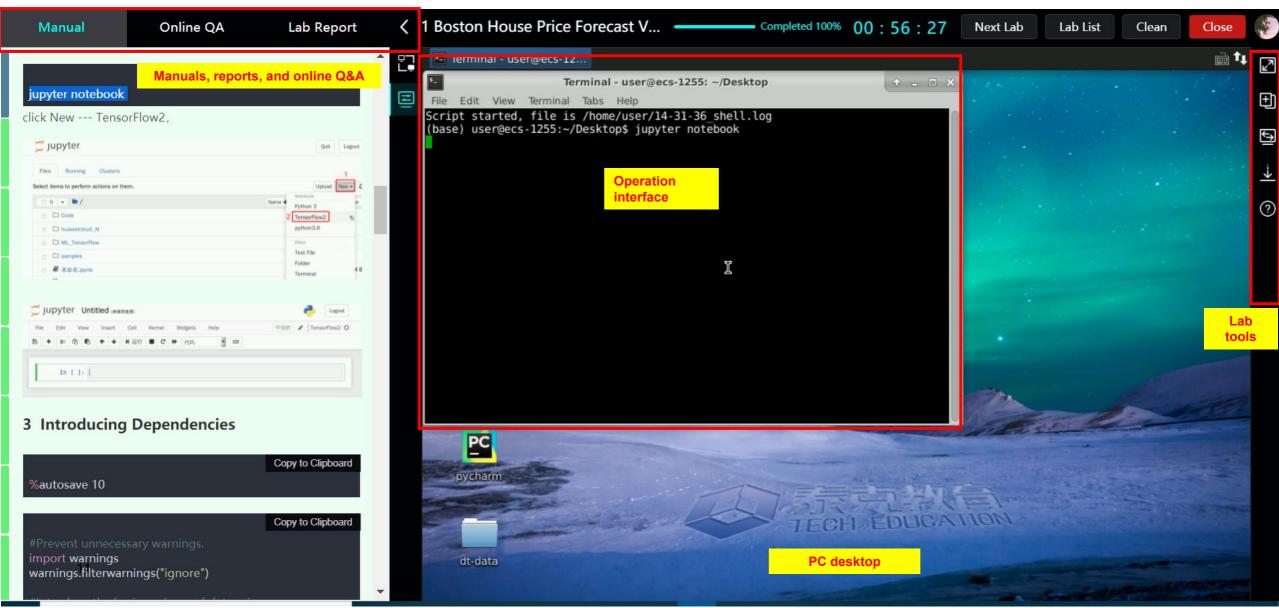
Examinee's behavior tracking & analysis





Point Sol: HUAWEI Cloud laaS + Practice Cloud lab experiment

Practice Cloud Platform — Lab Operation Interface



Lab Templates: Rich high-quality resources on the Practice Cloud platform

15

New ICTs:

Al, big data, 5G, network, security, cloud services, intelligent computing...

900 +

Cloud-based practices:

Hands-on experiments covering multiple application scenarios

3500 +

MOOC resources:

Resources such as videos, courseware, and cases











Contents



Trends and Challenges



Huawei Smart Education Solutions



Successful Stories



Disclaimer

Target audience	Rep offices, Education customers
Application scenario	 Only for internal publication Only authorized cases can be used when communicating with customers and partners
Cautions	 Not allowed to send external Not allowed to used as social media publications.



Thank you.

把数字世界带入每个人、每个家庭、每个组织,构建万物互联的智能世界。

Bring digital to every person, home, and organization for a fully connected, intelligent world.

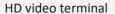
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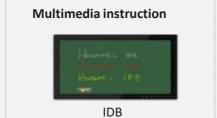


Live e-Classroom: main classroom

Videoconferencing system













Automatic Close-up shot tracking



of the teacher



Panoramic view of students



Panoramic view of the classroom



Power amplifier



Ceiling-mounted microphone



Solution scenarios

- Room size is about 50-120 m²
- 3 cameras reproducing 5 teaching scenarios
- Automatic tracking and intelligent directing: The main stream delivers automatic switchover between panorama view of the teacher or students, or close-up view of the teacher or blackboard area. While the content stream delivers courseware
- HD interaction; 1080p 60 fps dual-stream/CD quality; VME+H.264 HP ultra-low bandwidth
- 1080p HD recording/live broadcast/VOD; supporting the access of multiple terminals, anytime, anywhere

Solution Features

- Provide automatic tracking to take panoramic views of the podium and students, and close-up shots of teachers, with no need to carry any devices
- Display courseware throughout the class, so students no longer worry about taking notes while listening
- Support live broadcasting, recording, and online VOD.
- Interact and hold seminars with people at the distance learning classrooms



Live e-Classroom: branch classroom

Access to interactive teaching



CloudLink Board-65"

Audio/video interaction



TV-65"(optional)



Solution scenarios

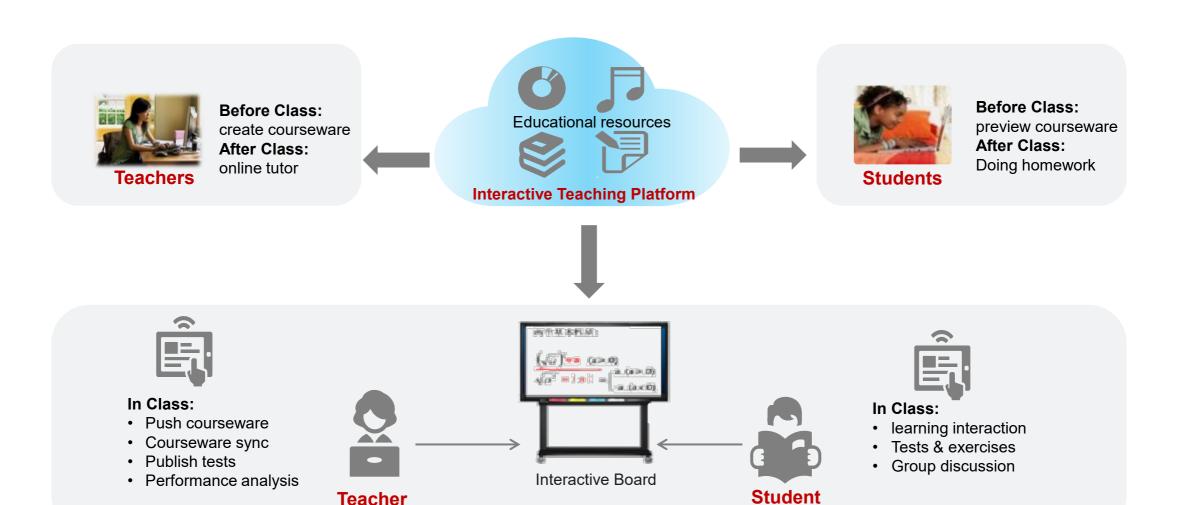
- Room size is about 50 m²
- Support local multimedia instruction, distance education, teacher skills training, etc.

Solution Features

- Integrated design with built-in 65-inch touch screen, 5K ultra HD camera, arrayed MIC, codec, speaker and stylus, which can cover all the scenarios.
- Rich multimedia applications for teaching with local projection, touch-based writing, one-click screen sharing, etc.
- Super HD interaction: 1080P video + 4K data/CD quality; VME+H.265 ultra-low bandwidth
- Fluent whiteboard collaboration experience under local or distance instruction
- Support split screen display for comparison when multisignal sources connected, and auxiliary stream/application screenshot annotation
- One-click to share with AirPresence Key



Interactive Learning Solution





E-Learning: Enable Learning Anywhere, Anytime



eLearning Platform Online learning Online learning Online learning Online learning Online learning

Unified education platform

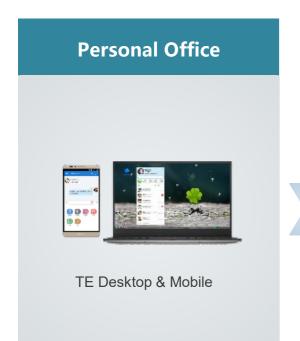
- Build a national education resource center storage best resources.
- Enrich the teaching contents, stimulate students' enthusiasm.

Multi-aspect learning quality

- Tracking the learning based on learning plans.
- stage assessment of learning effect based on the examination points.
- fair exam management based on on-line examination.



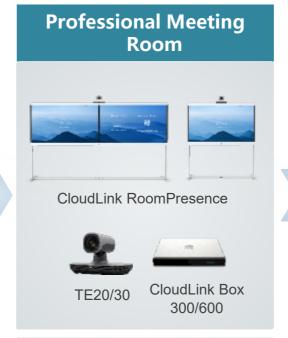
Seamless Collaboration in All Office Scenarios



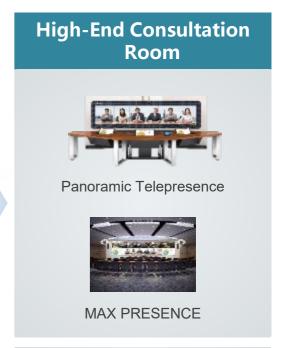








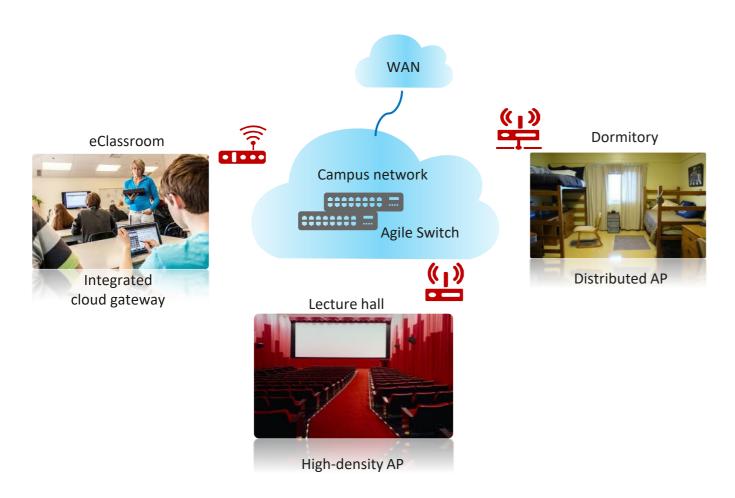








Wireless Campus Enables Learning Anytime and Anywhere



Cloud-managed Education Network Saved OPEX by 80%+

Distributed Access Points (APs)

Agile network connections in dormitories without dead zones

- Single AP coverage, enabling full signal coverage
- Independent RF module, improving performance

High-density AP

Allowing ultra-speed Wi-Fi experience in large-scale activities

- Multi-User Multiple-Input Multiple-Output (MU-MIMO) user access performance improved by 50%
- Customized antennas, interference decreased by 30% and performance improved by 20%

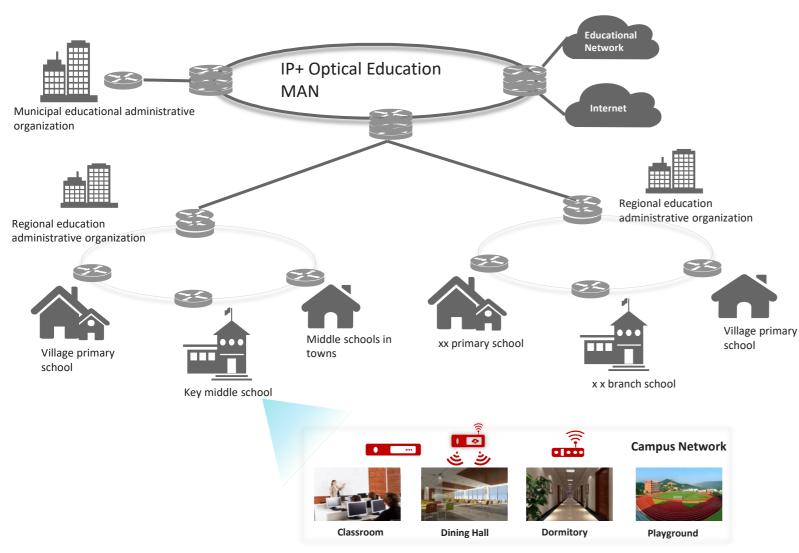
Integrated cloud gateway

Making interactive classroom deployment easier

- Unified access from eWhiteboards, projectors, mobile devices, and others
- Built-in AP supports teacher-student interaction in eClassrooms



Education Network Support Mass Educational Resource Sharing



High-speed core network

- Two-layer network structure
- VPN multi-service transmission ensures service quality

Highly reliable MAN

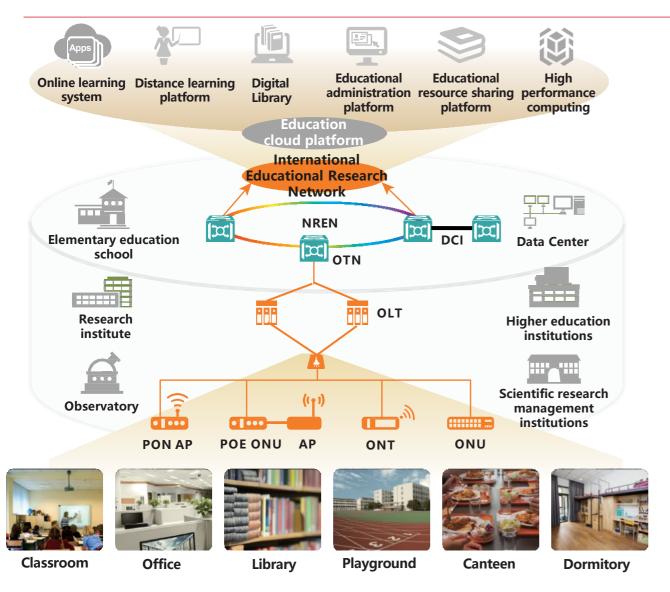
- Fast convergence of hardware Bidirectional Forwarding Detection (BFD) in 200 ms enables uninterrupted education applications
- 3G network backup for access to the network at any time

High-quality access network

- MPLS VPN multicast scheme ensures the service quality of educational videos
- Five-level QoS scheduling ensures school teaching services first



Huawei Campus OptiX Solution





Full scene on demand deployment

- > Campus full scene coverage
- > More flexible business deployment
- > Bandwidth on demand deployment



Integration and innovation

- Wi-Fi&IoT&Tri-playOne fiber carrying Network construction cost saving 30% Efficiency improvement 50%
- ➤ IP+PON all-optical architecture
 GPON/10GPON/50GPON in one platform
 Sustainable evolution for the future



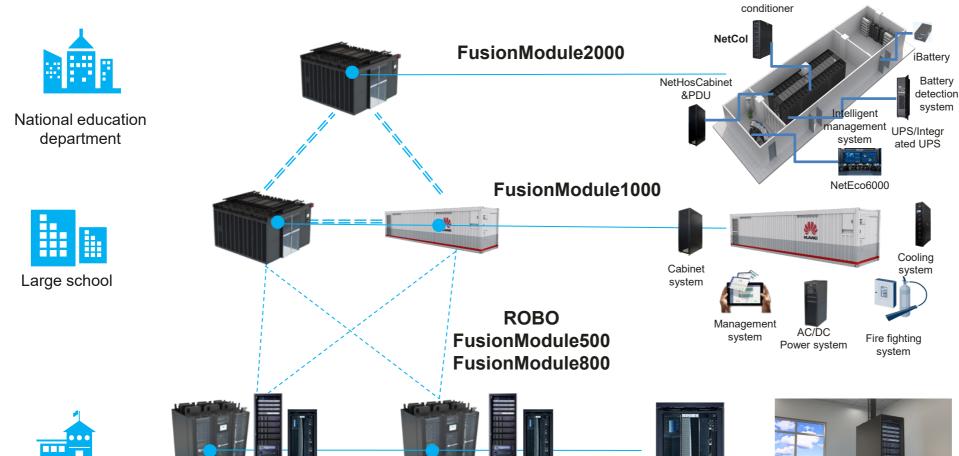
Unified management

- Passive ODN is maintenance free and the failure rate is reduced by 70%
- Esight unified management, ONU device plug and play, minute level service
- ➤ Ont WiFi batch configuration, maintenance efficiency increased by 40%



Modular Data Center: Enable Flexible Expansion and Quick Deployment

Precision air

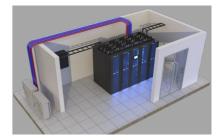


Indoor

- Modular design, easy to be expanded
- Energy saving
- Simple operation and management, improving efficiency by 60%
- Multi-fold high-reliability and highstability design

Outdoor

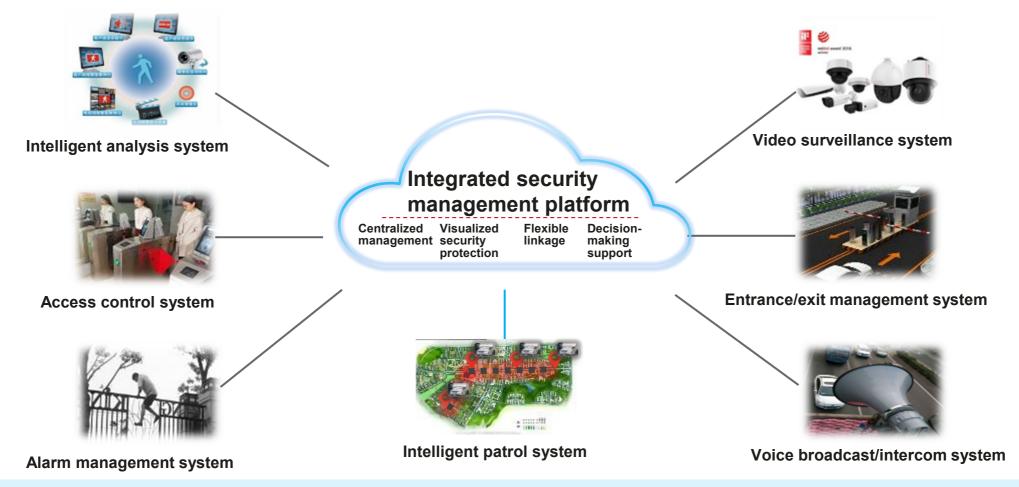
- All-in-one design/stackable
- Single cabinet: 30 kW (HPC)
- Modular design
- Installation and delivery time saved by 50% on average





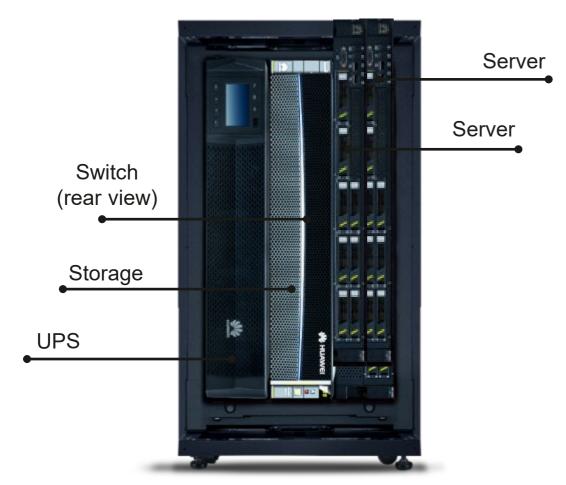


Safe campus: Full-Scenario security management and control



Huawei Campus Security Solution focuses on "incident processing" and is constructed based on "1 platform and 7 systems". It features centralized management, visualized security protection, flexible linkage, and decision-making support and implements systematic, secure, intelligent, and visualized management.

Campus One-Stop Data Center Solution



ROBO: remote and branch offices

High integration

 Highly integrated cabinet, containing servers, storage devices, network devices, and UPS, with the dimensions (H x W x D) of 600 mm x 400 mm x 950 mm

Full-service support

 Support for the running of the campus management system, VDI classrooms, video surveillance system, and file server, and support for virtualization to improve reliability

Support for customization

 Compact solutions can be customized based on customer requirements.

Simplified O&M

 Quick deployment and fast service delivery; unified management and simplified O&M by eSight



Different Size for Different Scenarios



All-in-one cabinet delivery with zero on-site configuration empowers a full-stack edge data center

Edge site initialization within **2 hours**



Remote management of branches devices and resources

Reduce 65% cost of operations



Synergy

Applications deployed from center to branches, branch data backup to cloud

Shorten 50% time for online new applications



